

## Message Text

CONFIDENTIAL

PAGE 01 DOHA 00461 081308Z  
ACTION NEA-10

INFO OCT-01 ISO-00 SSO-00 /011 W  
-----059798 081311Z /14  
O 081245Z APR 78  
FM AMEMBASSY DOHA  
TO SECSTATE WASHDC IMMEDIATE 3544

C O N F I D E N T I A L DOHA 461

DEPT ALSO FOR NEA/ARP

E.O. 11652: GDS  
TAGS: ETEL, BEXP, QA  
SUBJECT: TELECONSULT PROPOSAL

REF: STATE 83220

1. REQUEST YOU PASS FOLLOWING INFORMATION TO TELECONSULT REPS  
HALVERSON AND SCRAFFORD.

2. ON APRIL 8, EMBOFF MET WITH JALAL MAHDI, DIRECTOR OF  
TELECOMMUNICATIONS DEPARTMENT OF GOQ MINISTRY OF TRANSPORTATION  
AND COMMUNICATIONS, TO FORWARD TELECONSULT PROPOSAL (REFTEL).  
MAHDI EXPRESSED KEEN DISAPPOINTMENT IN PROPOSAL, STATING THAT IN  
ITS PRESENT FORM HE COULD NOT PRESENT IT TO THE MINISTER.

3. OF PRIMARY IMPORTANCE IS TELECONSULT BUDGETARY QUOTE OF  
\$888,000 (\$1 EQUALS 3.8683 RIALS). THIS AMOUNT IS ALMOST  
EXACTLY SAME AS PRESENT FEE CHARGED BY CABLE AND WIRELESS TO  
PERFORM SAME SERVICE AND IS WELL ABOVE TELECONSULT PROPOSAL TO  
KEEP BELOW QTE THREE MILLION QATARI RIALS UNQTE.

4. IN ADDITION, MHADI ALSO ASKED FOLLOWING QUESTIONS.

(A) DOES COST INCLUDE TRAINING IN US FOR MINISTRY PERSONNEL?  
IF SO, PLEASE DELETE SUCH COSTS FROM QUOTE.

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(B) HOW MANY PEOPLE DOES TELECONSULT PROPOSE TO BRING TO QATAR?

(C) WOULD TELECONSULT REQUIRE MINISTRY'S FOUR TECHNICIANS TO  
PARTICIPATE IN SHIFTS?

5. MAHDI STATED THAT ANOTHER PROPOSAL SHOULD SPECIFICALLY

STATE THAT TELECONSULT WOULD PERFORM ALL MAINTENANCE SERVICES,  
NOT MERELY PERFORM REQUIRED MAINTENANCE.

6. IF TELECONSULT IS STILL SERIOUSLY INTERESTED, PLEASE RESPOND  
WITHIN ONE WEEK AS MAHDI MUST SEND HIS RECOMMENDATIONS TO  
COUNCIL OF MINISTERS AND AMIR FOR THEIR APPROVAL. BASED ON  
TELECONSULT'S PROPOSAL, HE NOW ANTICIPATES CABLE AND WIRELESS  
RECEIVING ONE YEAR EXTENSION ON THEIR CONTRACT.  
KILLGORE

NOTE BY OC/T: TEXT NOT PASSED.

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TELECOMMUNICATION, PROPOSALS (BID), PROGRAMS (PROJECTS)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978DOHA00461  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780152-0598  
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**Original Handling Restrictions:** n/a  
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**Reference:** 78 STATE 83220  
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**Subject:** TELECONSULT PROPOSAL  
**TAGS:** ETEL, BEXP, QA  
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**Review Markings:**  
Sheryl P. Walter  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014